At TAP, we help the whole community. The environment in which we live is no exception. Our annual report is printed on paper containing 100% post-consumer fibers.
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Total Action for Progress helps individuals and families achieve economic and personal independence through education, employment, affordable housing, and safe and healthy environments.
Marcus Tullius Cicero, the great Roman orator, once wrote, “It is not by muscle, speed, or physical dexterity that great things are achieved, but by reflection, force of character, and judgment.” All three have been essential to TAP’s success, and it’s possible to trace the influence of each and appreciate their interconnectedness when you examine TAP’s history. We’ve weathered nine U.S. presidents; shifting local, state, and national priorities; recessions both great and small; and the recurrent belief that community action is an archaic idea whose time has passed. Despite the challenges of the last fifty years, we’re still here, still committed to our founding ideal of a nation in which everyone has the opportunity to live in decency and dignity, and still working to make that a reality.

But the story of TAP is not simply that of an agency that has survived fifty tumultuous years. It’s one of an agency that has grown, thrived, and broken new ground, one that has been not only a witness to history, but in some instances has helped to shape history against the backdrop of those years. Fifty years that have seen our nation sometimes divided, at war with itself and others; broken-hearted and grieving shocking national tragedies; continuously grappling with painful histories and decisions whose consequences still impact us hundreds of years later; and contemplating issues of identity and what it means to be an American as we become more racially, ethnically, and culturally diverse.

So with all due respect to Cicero, we’d like to add a fourth item to his list of how great things are accomplished: evolution.

That’s the true story of TAP— how a small grassroots agency with one program in the fall of 1965 evolved into one that now serves eleven localities with over thirty programs and how, along the way, it helped to incubate five other programs that eventually spun off into separate agencies. How it evolved while staying true to its mission. How its evolution helped it stay relevant. And how its evolution has impacted the Roanoke area and beyond. That’s the story you’ll see unfold in the pages of this annual report, which celebrates our first fifty years.

Sometimes evolution is bittersweet because it is ushered in by loss. This year we experienced two significant losses. First, the retirement of our long-serving president, Ted Edlich, who led the agency for forty years. Second, the death of our founder, Cabell Brand, in January 2015. No one accomplished more through force of character than these two men. TAP’s existence and successes are a testament to that.

We’re humbled and grateful that TAP’s board of directors, staff, and supporters trust us to lead the agency into its next fifty years, and we can’t wait to see what our next adventure will be.

Steven J. Cronemeyer
Chair of the Board

Annette M. Lewis
President and CEO
1965 – TAP was chartered as the official anti-poverty agency for the Roanoke area.

1965 – TAP Head Start opened its doors as Roanoke’s first desegregated classrooms.

1967 – Legal Aid opened as a TAP delegate agency.

1967 – TAP sponsored peaceful efforts during the Civil Rights Movement.

1967 – TAP started Project Success to help students get a GED.

1968 – TAP helped low-income families apply for over $3 million in home loans.

1968 – TAP founded Project Discovery.

1969 – The Transitional Living Center opened its doors to the homeless in TAP’s area.

1980 – TAP began a housing rehab program to assist homeowners by bringing their homes up to local building code standards.

1981 – TAP enrolled its first college bound students that later spun off as a statewide program.

1985 – TAP celebrated its 20th anniversary with a visit from Sargent Shriver, a leader of President Johnson’s War on Poverty.

1987 – TAP started a school-to-work transition program for at-risk students.

1987 – TAP experienced a devastating fire which resulted in the move to its downtown location.

1990 – Sabrina’s Place, TAP’s shelter for at-risk youth.

2000 – TAP founded Project Recover, which encourages former students who have left school to re-enter or get their GED.

2001 – TAP started YouthBuild of Roanoke for at-risk youth.

2002 – TAP helped to renovate the Dumas Center for Artistic and Cultural Development.

2004 – TAP changed its motto to “TAP into Hope.”

2007 – TAP renovated the Terrace Apartments.

2007 – The O’Neal School, TAP’s certified Nurse Aid program began.

2009 – Sabrina’s Place, TAP’s supervised visitation & exchange center opened its doors.

2009 – TAPs Mentoring Program began.
TAP would not be here today without the Economic Opportunity Act of 1964. Among the first in a series of landmark bills signed by President Lyndon Johnson over 50 years ago, including the Voting Rights Act and Medicare, the law created organizations like TAP to help less fortunate Americans “move with the large majority along the high road of hope and prosperity.”
Head Start est. 1965
TAP Today:

“I just love the program and how they get the children ready for school,” said Amanda Lucado when asked about Head Start. As a TAP board member and mother of three children who have all been enrolled in Head Start, Amanda has seen firsthand the benefits of the program. “Sending them to Head Start got me used to ‘They can do this on their own,’” she said, adding that the program has given her children a positive outlook on learning. About her oldest daughter, she explained, “...If it was just me teaching her the stuff at home, I don’t think she would have been as into the reading and the educational part of school.” Amanda went on to say that her daughter, now in middle school, “...thought it was fun. She wanted to read...to this day I can’t get the child to put a book down.”

As her youngest child gets ready to enter Kindergarten, Amanda knows he will be more than prepared and confident going to school. “My kids have always been... one step ahead of the game [their] whole elementary school career and I credit TAP for that.”
In 1968, only 10% of three- & four-year-olds whose mothers didn’t complete high school were enrolled in school. TAP Head Start was founded to help prepare more young children for school.¹

Also in the 1960s: Congress passes both the Economic Opportunity Act and the Civil Rights Act. President Kennedy is assassinated. Two hundred thousand people march on Washington, D.C., to demand jobs and freedom. Beatlemania sweeps the U.S. America’s involvement in Vietnam escalates to full-scale war and the draft begins. Woodstock happens. Timothy Leary encourages people to “turn on, tune in, and drop out.”

See the video.
Virginia CARES est. 1979

TAP Today:

After spending 33 years behind bars, Sharon Burnette was doing her best to re-integrate into the community. When she was unable to find employment, she turned to TAP’s Virginia CARES program to see what it had to offer. “I came down here and met with [VA CARES staff] and we talked about some of the things I might need and some of the programs that they offered here. So I started [participating in] some of the support groups and the job readiness.” She completed her courses and a TAP Virginia CARES employment specialist sent her to three interviews. The employer from her second interview hired her on the spot.

Asked about her favorite aspect of the program, Sharon said, “People encouraging you to keep moving forward, even when you’re faced with a lot of denials or turn-downs or whatever from people that may not understand what it’s like to try to get out there and get back in the swing of things, especially if you’ve been incarcerated for a long time...that helped me a whole lot.”
In 1970, the recidivism rate of ex-offenders was 51.4 percent. TAP started Virginia CARES in 1979 to aid rehabilitation and re-entry.  

Also in the 1970s: Americans celebrate the first Earth Day. Don Cornelius and Soul Train wish viewers peace, love, and happiness. Watergate topples the Nixon administration. Studio 54 is the hippest nightclub in the nation. Star Wars introduces us to the Force, and Jimmy Carter puts solar panels on the White House roof. Can you dig it?

**IMPACT**

Virginia CARES SERVED 781 CLIENTS this year with a recidivism rate of only 8.2%.
Domestic Violence Services est. 1975
TAP Today:

“Amber” still doesn’t like to talk about her past, but she is able to be more open about it each day. After moving in with her fiancé, she began to notice his behavior change. He became aggressive, first in subtle ways, and then outright. As he was able to keep her increasingly isolated, he also became more violent. One particularly violent incident ended with Amber severely injured and in the hospital. Her abuser went to jail, and she thought it was all over.

However, one day soon after, Amber opened her door to find a state trooper, who explained they had learned her life was in very real danger.

TAP DVS helped Amber immediately and safely leave town, even arranging care for her pets. Once Amber was safe again, the DVS legal advocate helped Amber through the long, tense court case that followed.

Amber attended the survivors’ support group at DVS, and credits those group sessions for helping her to regain some of her openness and ability to trust others that the abuse had diminished. These days, Amber is slowly beginning to feel normal again.
In 1975, 16% of families in the U.S. experienced at least one violent incident. TAP Domestic Violence Services was established in 1975 to help address the problem. 3

IMPACT

This year, TAP Domestic Violence Services SERVED 1,071 CLIENTS including through hotline calls.
Michael Hooks is a rising sophomore attending Radford University, born and raised in Roanoke. He first heard about Project Discovery, TAP’s program for first-generation college-bound students, while he was in middle school. “Me and a couple of people were brought into the library, and I believe somebody spoke to us about the program, and I took the pamphlet home to my parents,” he recalled. Michael’s parents told him they would gladly enroll him in Project Discovery if he was interested. “I really enjoyed being in this program,” Michael said. “I’m glad that Project Discovery assisted me with...[finding] which college was right for me.”

While in the program as a high school student, Michael began TAP’s African American Culture and Contemporary Issues class (AACCI) as well, which he said, “...really kept me going.” Michael said that this class taught him how to relate to society and his peers, and gave him a sense of self. “It gives you a sense of identity for who you are as a person,” he said. Michael went on to explain that Project Discovery and AACCI taught him how to set himself apart in high school. “You’ve got to be different,” Michael said. “Being in that class kind of taught me you can achieve your goals, just have a realistic goal to the point where you believe you can do this.”
In 1980, only 15% of individuals over 25 had a bachelor’s degree or higher. In 1981, TAP opened its doors to students in the new Project Discovery program, which helps first-generation college bound students pursue higher education. Also in the 1980s: The New Right rises. The stock market crashes. John Hughes captures the struggles of adolescence in his film about “a brain, an athlete, a basket case, a princess, and a criminal.” The Iran-Contra Affair rocks the Regan White House, and George H.W. Bush exhorts Congress: “Read my lips: no new taxes.” Cowabunga!

**IMPACT**

**TAP Project Discovery** served 27 seniors this year, 26 of whom are going STRAIGHT TO COLLEGE AFTER GRADUATION.
Business SEED est. 1994
TAP Today:

Andre Majors has a big heart, and he wears it on his sleeve. But he is quick to tell you that starting a business takes more than just heart.

He was waiting tables and making very little money, but he had belief in himself and an overwhelming desire to own his own business. Encouraged by his family, he decided to pursue his dream and worked with TAP’s Curtis Thompson and the Business SEED program to finance his business venture, Pickup Delivery. “I’m blessed to have met him,” Majors says. “The man knows what he’s doing.” He characterizes the help he received from TAP Financial Services as not just comprehensive, but “fanatical.”

Majors is thrilled with the speed with which Pickup Delivery went from plan to reality, and he is excited for its growth. Like any small business owner, he is most looking forward to the excitement his service can create for customers. He is proud of the work he and his team have done to solidify and simplify their business plan. “Most delivery services only offer restaurant options. But we offer restaurant and groceries, all for a flat rate of $5.”

“Working with TAP,” he says, “gave me my shot.”
In 1990, only 62.3% of adults in the City of Roanoke were a part of the labor force. In response, TAP created the Business SEED program to help people start their own businesses.\(^5\)


Yadda, yadda, yadda.

**IMPACT**

Business SEED HELPED START 14 NEW BUSINESSES in 2014–2015 by providing $271,430 IN LOANS.
TAP Terrace Apartments est. 2007

TAP Today:

Before Gabriel (Gabe) Gilliam came to TAP, he was unemployed and living at the Rescue Mission. While enrolled in TAP’s Virginia CARES program for ex-offenders, he saw that there was an opening for a housekeeping position at TAP’s Terrace Apartments and applied for the job. “My favorite memory is when Pete Clark, [Director of Property Management and Maintenance] called me and he told me that, ‘I would like for you to come to my office and I want to negotiate a contract.’ That’s when reality really set in and all this hard work that I put in...actually paid off.” That was when Gabe was able to move himself out of the Rescue Mission and into the Terrace Apartments. “I think it’s had a great effect on my life, as far as not being homeless anymore...It keeps me away from negative people,” Gabe said.

“My most proud accomplishment was coming from nowhere and having no family or no support here other than Virginia CARES, and I did this on my own,” Gabe said. When asked about goals for the future, Gabe said that he wants to create opportunities for people who are struggling. “I want to have a business big enough, where I can maybe give other people opportunities to work to try and help them out and to try and create more jobs for everybody else,” he explained. “I want the world to trust people who actually want to work and give them a second chance.”
In 2000, 87% of the renter-occupied units in the City of Roanoke for those living in poverty were built before 1979. TAP renovated the Terrace Apartments to provide more up-to-date, safe, and affordable housing options.\textsuperscript{6}

Also in the 2000s: Terrorists attack the United States on September 11, 2001. Americans grapple with Y2K and millenarianism. Hurricane Katrina devastates the Gulf Coast. The U.S. declares war on Iraq and Afghanistan. Lehman Brothers collapses. Barack Obama becomes the first African-American elected president, Facebook and YouTube launch, and Apple releases the first iPod. OMG!

**IMPACT**

Terrace Apartments is home to over 400 individuals & is one of the largest privately owned apartment communities in the City of Roanoke.
Bath Co. Project est. 2010
TAP Today:

One of the oldest communities in Bath County, Pinehurst Heights, had seen rapid decline in recent years. One resident, Danny Caldwell, said that, “...Over the last decade it’s been a mass exodus, and so some of these houses that were vacant...and in disrepair, they used to be filled with our...friends and family.” To help combat this issue, TAP implemented a large-scale home rehabilitation project with the hopes of restoring this neighborhood to the thriving community it once was. As Vice President of Real Estate Development Angela Penn explained, “It was our goal to go in and really build a relationship with those families in the community.”

Danny and his wife were living in a home in need of major repair, including a new roof and heating system. “It’s been a gift,” he said, “the upkeep of the community, the tearing down of the houses that were condemned and then the rebuilding and remodeling of the houses that were in bad shape, it’s beautified the community. It’s given people a greater sense of pride...”

“To see the community revitalized again would be ultimately...how I would judge the success of this project,” Danny said. “Not if we benefited from it now, but if 10, 15 years from now you can look back and see that this was an important step in the process.”
In 2010, over 200 of the owner-occupied homes in Bath County were valued at less than $40,000. The Bath County Project was formed to rejuvenate two neighborhoods. \(^7\)

Also in the 2010s: Congress passes the Affordable Care Act. Navy SEALs kill Osama bin Laden. Superstorm Sandy wrecks the Northeast. Michael Phelps becomes the most decorated Olympian of all time. Frozen becomes the highest-grossing animated film ever. George Zimmerman shoots and kills Trayvon Martin. The Boston Marathon is bombed, and the Senate votes to repeal “Don’t Ask, Don’t Tell.” So many feels.

**IMPACT**

TAP has built 3 homes, rehabilitated 16 & demolished 8 that were derelict and abandoned. The project had a direct impact of $888,740.

See the video.
Veterans Program est. 2010
TAP Today:

It’s been four years since Bill English came to TAP looking for help. “I was at the [Rescue] Mission and seen a flyer about...homeless veterans, and that’s how I hooked up with [Veterans Program Coordinator] Mr. Roberts,” he explained. “The Veterans Program is one of the best things they’ve got going...They’ll get you a job, outfit you for your job, make sure you have transportation back and forth to your job.”

Bill has also been involved in TAP’s Supportive Services for Veteran Families Program which helped him to get his own apartment. “That’s an amazing program too, because they’ll help you with things the Veterans program cannot...I couldn’t ask for better. I couldn’t ask for anything more,” he said. Evelyn Jordan, SSVF case manager, says of Mr. English, “That’s what makes you special. It’s called perseverance”.

When asked where he would be now without the help of TAP, Bill stated “without their programs I wouldn’t see me being here now at all, really, to tell you the truth. I’m not one to give up on anything, but I gave up on me. With their help, I realized that I’m the only one that counts...”

“Don’t be ashamed to ask for help,” he said. “Don’t be embarrassed. Don’t ever count yourself out. Because even at your darkest there’s somebody there that will help you, regardless of whether or not you think they will. The most stupid question in the world is the question not asked. And one of the easiest ones to ask is ‘Hey man, will you help me?’”
In 2010, 1 in 9 veterans were living in poverty. TAP began working with homeless veterans starting in 2010 to help them find jobs, and then in 2013 to help them acquire and maintain housing.  

TAP’s Veterans Program helped connect 52 veterans to employment & helped 189 veterans obtain or maintain affordable housing this year.
2015 has been a huge year for TAP. We started by bidding farewell to our retiring leader of 40 years, Ted Edlich, and welcoming Annette Lewis as our new president. Mr. Edlich left TAP in a solid position and Mrs. Lewis was the perfect person to take over the job. “She is the right person at the right time, and we look forward to a bright future with Annette as our next president,” said Steve Cronemeyer, TAP’s board chair.

As TAP continues to grow, our agency has retained its unique ability to evolve to meet the ever-changing needs of our community. We are proud of all that we’ve accomplished over the last 50 years, and look forward to continuing to work tirelessly to bring hope and opportunity to the communities we serve.

**TAP’S IMPACT IN 2015**

During 2014-2015, TAP served 5,630 people.

**Affordable housing**

- Total number of units managed by TAP: 198
- TAP helped preserve or improve 112 safe and affordable housing units in the community through construction, weatherization, and/or rehabilitation.

**Volunteers**

- Number: 2,237
- Hours: 120,661 (A value of $2,783,649.27 according to the Independent Sector website.)

**Jobs**

- TAP employs: 334 individuals
- Clients placed in jobs: 694

**Tax Clinic**

- Number of people assisted: 956
- Tax credits claimed by participants: $1,056,970

**Veteran services**

- Supportive Services for Veteran Families (SSVF) program served 281 families.
To celebrate our 50th anniversary year, we hosted the first-ever TAP Hope Revolution on July 4th, 2015. This event was a “freedom fest” that celebrated the spirit of hope that helped found our nation and continues to inspire TAP staff, board, and clients. It ended with a concert featuring the musical acts Old Dominion, Brothers Osborne, and Nitty Gritty Dirt Band. Hope Revolution was an opportunity for the Roanoke Valley to support their community and celebrate what makes America great on a day dedicated to the promise of freedom and hope.
ENROLLMENT
Funded enrollment ............................................................... 997
Average monthly enrollment ............................................. 100%
Total number of children served ..................................... 1,321
Total number of families served ....................................... 1,208
Total number of pregnant women served ....................... 97
Eligible preschoolers served ............................................. 65%
Eligible infants & toddlers served .................................... 11%

PROGRAM DATA
Percentage of infants & toddlers who are up-to-date
on their physicals................................................................. 95%
Percentage of preschoolers who are up-to-date on
their physicals........................................................................ 98%
Percentage of infants & toddlers who received a
dental exam............................................................................ 36%
Percentage of preschoolers who received a dental
exam........................................................................................ 57%

Child Outcomes Related to School Readiness:
Percentage of four-year-olds meeting highest assessed level*  

<table>
<thead>
<tr>
<th>School Readiness Skill</th>
<th>Fall 2014</th>
<th>Spring 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Social Emotional</td>
<td>69%</td>
<td>95%</td>
</tr>
<tr>
<td>Physical - Gross motor</td>
<td>70%</td>
<td>96%</td>
</tr>
<tr>
<td>Physical – Fine motor</td>
<td>81%</td>
<td>96%</td>
</tr>
<tr>
<td>Language</td>
<td>71%</td>
<td>94%</td>
</tr>
<tr>
<td>Cognitive</td>
<td>69%</td>
<td>94%</td>
</tr>
<tr>
<td>Literacy</td>
<td>76%</td>
<td>97%</td>
</tr>
<tr>
<td>Mathematics</td>
<td>57%</td>
<td>92%</td>
</tr>
</tbody>
</table>

* According to the Teaching Strategies GOLD assessments

PREPARING CHILDREN FOR KINDERGARTEN
Curriculum Used
Infant/Toddler Curriculum ............................................. The Creative Curriculum for Infants, Toddlers, and Twos
Preschool Curriculum................................................... The Creative Curriculum for Preschool and Tools of the Mind

Transition to Kindergarten Activities
• Guided observation of kindergarten classrooms by Head Start teachers
• Classroom field trips to elementary schools
• Transition to Kindergarten activity kits (containing children’s books & activities related to the transition) used in classrooms & on home visits
• Building Bridges Transition-to-Kindergarten Handbooks
• Summer activities calendar
• All About Me parent-kindergarten teacher information sheet
• PALs assessment of children’s pre-reading skills
• Sharing information about rising kindergarteners with their future teachers
• Providing parent trainings on kindergarten readiness

PARENTAL INVOLVEMENT ACTIVITIES
• Building Families with Balance parent conference
• Home visits
• In-school conferences
• Parent support
• Fatherhood program
• Parent meetings
• Policy Council

Number of children whose fathers participated in fatherhood involvement activities ........................................ 198
PROGRAM REVIEWS

• TAP’s last annual financial audit, completed in June 2014, had no findings. TAP has been deemed a low-risk auditee.
• TAP Head Start’s last federal monitoring review was completed in February 2014 and had no deficiencies.

FUNDING SOURCES & AMOUNTS

HHS: Head Start & Early Head Start $9,096,052
USDA: Head Start & Early Head Start 603,699
Co-pays for Before and After Care (HS & EHS) $12,062
Child Care Block Grant 57,902
City of Salem 21,000
Other income (including private donations) 3,569
Co-pays for Before & After Care 16,569
TOTAL $9,794,284

2014 15 PROPOSED BUDGET

Personnel $6,053,294
Administrative 1,069,095
Facilities 971,236
Consumables Other 112,839
Contracts 437,360
General Insurance 75,500
Nutrition 399,767
Training & Technical Assistance 132,376
Transportation 205,000
Staff Travel 104,605
Supplies 70,050
Parent Activities 11,000
TOTAL $9,642,122

2014 15 ACTUAL

Personnel $6,074,292
Administrative 1,244,309
Facilities 978,951
Consumables 112,402
Contracts 485,018
General Insurance 5,731
Nutrition 338,173
Training & Technical Assistance 132,376
Transportation 159,024
Supplies 67,963
Staff Travel 80,080
Parent Activities 12,000
TOTAL $9,690,319
CORPORATE DONORS

Adams Construction
Advance Auto Parts
AEP
Alleghany County Board of Supervisors
Allstate
Anderson & Reed, LLP
Ann Sherman Fund
Appalachian Power
Ashley Plantation Golf Club
Bank of America
Bath County Board of Supervisors
BB&T
Benevity Community Impact Fund
Bojangles’
Botetourt County Board of Supervisors
Buena Vista City Council
Cabell Brand Trust
Carilion Clinic
Colonial Presbyterian Church
Country Cookin’
Covington City Council
Cracker Barrel
Craig County Board of Supervisors
Creole-Roanoke, Inc.
Crystal Cottage
Dixon, Hubbard, Feinour & Brown
Downtown Roanoke, Inc.
Dykstra Realty
Enterprise Holdings, Inc.
First Citizens Bank
Foundation for Roanoke Valley
Freedom First
Friendship Manor
GE Matching Gifts
Ginger’s Jewelry
GoodGuides Youth Mentoring Program
Grainger Industrial Supply
Haley Toyota
Henebry’s Jewelers
HomeTown Bank
In Total Health
Jim & Phyllis Olin Fund
Kirk Avenue YMCA
Kohl’s
Leather House
Lexington City Council
Local Roots Café
Mundy Leasing
Norfolk Southern
Office of the Virginia Attorney General
Optima Health
P. A. Short Distributing Co.
Polished by Claire V.
Prestige Gymnastics
Reid’s Fine Furnishings
Roanoke City Council
Roanoke County Board of Supervisors
Roanoke Gas Company
Roanoke Natural Foods Co-op
Roanoke Torch Club
Rockbridge County Board of Supervisors
Rockydale Quarries
Rutherfoord
Salem City Council
Shenandoah Life Insurance Company
Shoney’s
Silver Peak
St. James Episcopal Church
Tailgaters United
Taubman Museum of Art
The First Tee, Roanoke County Club
Three Lil’ Pigs
Tizzone
Town Center Tap House
Tropical Illusions
Verizon
Wells Fargo
Woods Automotive
INDIVIDUAL DONORS

Anonymous
Brittney Adams
Vicky G. Agnor
Marion Abel
B.T. Arnold
Craig Balzer
Rebecca Balzer
The Bedell Family
Laura Benjamin
Bonnie J. Calloway
James & Mary Campbell
Elwood & Mary Cobey
Claire Collins
Steven J. Cronemeyer
Bradley Daniel
Sigmund Davidson
John S. D’Orazio
Kelsey Every
Dana Fairfax
John Finnerty
W. Heywood Fralin
Clay Goodman
Kim Gregory
Brenda L. Hale
Richard & Gloria Hamlen
Phillip Hand
Terry Harrington
Michael J. Hertz
William Hickman
Katie Holcomb
Rita Joyce
Kenneth Keith
Temple Kessinger, Jr.
Bill & Carol King
John Kraemer
Brittney Leavelle
Michael Lewis
James Livengood
Amanda Lucado
John Mahanna
Billy W. Martin, Sr.
Elizabeth Martin
Charlotte Moore
Taylor Moore
Tiffany Morgan-Faulkner
Margaret Morris
Stephen Musselwhite
Kathryn Ogden
Melinda Payne
Sandra Pratt
Charles Price
The Quinn Family
Charlie Robbins
Court Rosen
Peggy Shifflet
Cleo Sims
Jennifer Spickard
Gilbert Stamper
Aleksandar Stankovic
Michael M. Waldvogel
Barry Westin
Mary Wiebke
W. Lee Wilhelm, III
John & Lynn Wilkes
Christine Williams
David Willis
Dr. Elizabeth Wilmer
Lorena Taylor-Rollins Wilson
Harriett Woodward
Raymond Wray
Stewart Young

We would also like to extend a special thanks to all of the TAP employees and other United Way donors who designated their donations to come to TAP.

We ask forgiveness of any donor we may have left off this list. Please contact Keri Garnett at 540-283-4866 for corrections or additions.
**FINANCIALS**

*As of June 30, 2014*

**REVENUES**

- Grants..................................................... $14,597,637
- USDA .............................................................. 585,949
- Program income........................................... 54,050
- Rental income............................................. 1,165,791
- Other revenue............................................. 207,569
- Local cash...................................................... 262,415
- Contributions ................................................ 120,081
- Gain on sale of property & equipment............
  .............................................................................. 30,496
- Interest ................................................................ 3,422
- In kind............................................................. 782,867

**TOTAL UNRESTRICTED SUPPORT & REVENUE**...................................................................... $17,810,277

**EXPENSES**

- Program services............................... $15,859,817
- Supporting Services:
  - Management & General .............. 1,329,375
  - Fund raising ............................................. 295,862
- Total Supporting Services................. 1,756,549
- Total expenses before depreciation.............................................. $17,485,054
- Depreciation................................................. 1,069,050

**TOTAL EXPENSES ................................................. $18,554,104**

**ASSETS**

- **Current Assets**
  - Cash & cash equivalents................. $997,432
  - Grants receivable............................ 622,638
  - Other receivables............................ 707,138
  - Other assets ........................................ 149,060
  - TOTAL CURRENT ASSETS.............. $2,476,268
  - Property & Equipment-Net.............. $26,254,862
  - Organization Costs-Net ................. 132,019
  - TOTAL ASSETS.................................. $28,863,149

- **Long-term portion of notes payable**
  -................................................................. $6,114,208

**LIABILITIES**

- **Current liabilities:**
  - Accounts payable & accrued expenses ........................................... 661,122
  - Line of credit................................................................... 500,694
  - Current portion of notes payable ........................................... 127,646
  - Annual leave.................................................................... 88,321
  - Deferred revenue.................................................................. 856,760
  - TOTAL CURRENT LIABILITIES ...... $2,234,543
  - Total long-term portion of notes payable.............................................. 6,114,208

**NET ASSETS**

- **Unrestricted:**
  - Controlling interests ........................................ $5,227,758
  - Non-controlling interests.............................. 15,236,640

**TOTAL UNRESTRICTED NET ASSETS................................................. $20,514,398
**TOTAL LIABILITIES & NET ASSETS................................................. $28,863,149**
BOARD OF DIRECTORS

Civic/Community Representatives

Steven J. Cronemeyer
United Way of Roanoke Valley

John S. D’Orazio
Salvation Army of Roanoke

Brenda L. Hale
Local Colors

Michael J. Hertz
Roanoke Bar Association

Rita Joyce
Susan G. Komen Virginia Blue Ridge Affiliate

Sandra Pratt
Council of Community Services Nonprofit Resource Center

Keith Rickoff
Freedom First Credit Union

Charlie Robbins
Roanoke Regional Chamber of Commerce

Michael M. Waldvogel
Downtown Roanoke, Inc.

Dr. Elizabeth Wilmer
Virginia Western Community College Educational Foundation

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Kim Gregory  
Head Start Advisory Committee

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Amanda Lucado  
Head Start Policy Council

Charles Price  
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Cleo Sims  
Southern Christian Leadership Conference

Lorena Taylor-Rollins Wilson  
Roanoke Branch NAACP

Christine Williams  
Hurt Park Neighborhood Alliance
HELP ENSURE TAP’s NEXT 50 YEARS

To help ensure that TAP can continue to make positive impacts on our community for the next 50 years, consider giving to our annual fund or to any of our programs by becoming a one-time or recurring donor. Your support is important to the mission that TAP strives to achieve with every client who walks through our doors. Gifts to TAP, a 501(c)(3), are fully tax-deductible.

**Mobile Giving**

Text the word “TAP” to the number 41444. You will receive a text message response with a link to fulfill your one-time or recurring pledge by entering your payment information.

**Online Giving**

To make a one-time or recurring donation online, visit tapintohope.org/donate.aspx.

**Traditional Giving**

Gifts of checks can be mailed to P.O. Box 2868, Roanoke, Virginia 24001. For planned giving or other questions, please contact Keri Garnett at 540.283.4866.